



# Beyond the numbers

2018 ECLT Annual Report

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On behalf of the ECLT Board of Directors, it is my honour and pleasure to discuss some of the Foundation's many achievements from the past year. From supporting over 10,500 students to stay in school and providing training for over 4,000 farmers to collaboration with 6 governments on National Action Plans against Child Labor and the first ever young people making history at the UN Forum on Business and Human Rights, the year was one of great success. To the Secretariat and all the implementing partners and stakeholders, we say thank you.

The success of the year was highly attributable to our area-based projects and the initial efforts to implement a new strategic plan filled with numerous milestones and covering the next 25-30 years. As we say, "let the work do the talking."

In this next strategic period, ECLT affirms that little is accomplished when a child is simply moved from one agricultural field to another. Our conscious refocus on the mission of eliminating child labor in areas where tobacco is grown, carries well beyond the scope of the founding members in 2000. Looking ahead, our mission, which is enhanced by our new strategic plan, is ultimately to fight child labor in all of agriculture.

We recognize that sustainable change requires cooperation and collaboration amongst all stakeholders. Everyone must take responsibility; nothing is accomplished by merely critiquing. Instead, all stakeholders - from farmers, workers, companies, and governments to families, communities, and NGOs - all have a crucial role to play in promoting education, decent work, and sustainable development in farming communities.

Our members are committed to the implementation and achievement of the United Nations Sustainable Development Goals. We fully recognize that, independently, no one sector, one foundation, nor one community can possibly tackle a complex problem like child labor, with deep societal and agricultural roots. ECLT and our members are committed to do their part, and more, to provide leadership, invest strategically, and seek partnerships that support children, farmers, and their families.

We again thank all of our partners for their hard work, diligence, and commitment against child labor.



**Mike Ligon**

*Vice President,  
ECLT Foundation*

# Who we are

The ECLT Foundation is committed to collaborative solutions for children and their families that combat the root causes of child labour in rural communities where tobacco is grown.

Founded as an independent Swiss foundation in 2000 to bring together key stakeholders against child labour in the tobacco-growing supply chain, the ECLT Foundation is based in Geneva, Switzerland. The Foundation is a member of the UN Global Compact and holds special consultative status with the UN Economic and Social Council.

## What we believe

The ECLT Foundation works towards a world with thriving agricultural communities, where children are free of child labour, so they can go to school and develop in a safe environment. We believe that supporting local capacities and building lasting partnerships for sustainable solutions is the best way to address root causes of child labour and promote positive change.

## What we do

We advocate for strong policies, research best practices to multiply our impact, and engage rural families so they can benefit from farming while ensuring that their children are safe, healthy, educated, and encouraged to reach their full potential.



## Our work

Since 2000, the ECLT Foundation has worked with and for children, farmers, and families in areas where tobacco is grown. We take a sustainable, multi-stakeholder approach, supporting communities to fight child labour and thrive.

Our inclusive, area-based projects focus **on root causes**:

- 1** Raising awareness on child labour and the dangers it poses to children.
- 2** Engaging parents and communities to identify children in child labour, withdraw and support them.
- 3** Building capacities in communities to improve family livelihoods.
- 4** Increasing access to quality education and skills training to prepare children and youth for decent work.

## Engaging stakeholders for sustainable change

Fostering collaboration with government, farmers, workers, private sector, and civil society is necessary to make progress, which is systemic and sustainable. By engaging policy makers, other agricultural sectors and organisations working on the ground, ECLT supports the development and implementation of strong policies and practices that go beyond our project areas and benefit all children and families in the countries where we work.





Since 2000, the  
ECLT Foundation  
has reached

**700,000+**  
children, farmers  
and families.

**Each one** of these  
children, young people  
and adults has a story  
to tell.

These are our highlights from **2018**,  
supporting work in **6 countries**:

**Guatemala**

**Indonesia**

**Malawi**

**Mozambique**

**Tanzania**

**Uganda**



**50+** company technicians trained as trainers to increase finance and business skills of **3,000+** farmers.



**3,000** community members learned skills to **increase** their incomes, access credit or manage family finances.



**200+** savings and loans groups support farmers and families to be more financially resilient.

**7,000+** children received **school meals**, so they can concentrate on their studies with a full stomach.

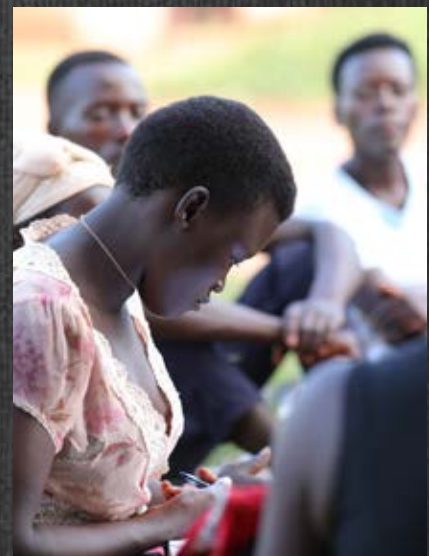
**87%** of saving and loans group members are **women**, promoting financial independence and family stability.



**Go beyond the numbers.**  
See Catherine's story on page 16.



**Go beyond the numbers.**  
See Service's story on page 15.



**4** QUALITY EDUCATION



**100%** of students in our pilot project in Guatemala **graduated** and moved on to the next grade level.

**240** students in Uganda now have **solar lamps** so they can study in the evening.

**9,000+** children are better prepared with basic reading and math skills from **145** learning centres in Malawi.



**Go beyond the numbers.**  
See Roberto's story on page 18.

**6** CLEAN WATER AND SANITATION



**30+** villages now have access to **clean water** provided by solar irrigation pumps.



**Go beyond the numbers.**  
See Gladys's story on page 12.

**2** young people proved that young voices matter promoting education at the UN in Geneva.



**Go beyond the numbers.**  
See Marta and Olman's story on page 8.

**100+** students and teachers now have **clean toilet** facilities at schools in Guatemala.





## 8 DECENT WORK AND ECONOMIC GROWTH



**10,500+** children were supported to stay in school and out of child labour.

**380+** young people gained new job skills and started businesses.

**4,000+** farmers trained to manage risks and make their farms safer places.



**Go beyond the numbers.**  
See Nasolo's story on page 10.

## 17 PARTNERSHIPS FOR THE GOALS



**100+** stakeholders came together in Indonesia in the first-ever multi-sector partnership against child labour in agriculture.

**6 national action plans** on child labour were supported to increase protection for all children in ECLT project countries.

**11 companies** assessed their progress against child labour in supply chains. **5** shared positive practices to accelerate progress.



**“ It is necessary the we continue to be heard at the UN; that we have the opportunity to express our needs, our worries, our hopes, and that our opinions are taken into account in decisions made at all levels, from local to international.”**

Excerpt from Olman’s remarks as the first speaker under 18 at the UN Forum.



**Olman Mendoza and Marta Lima made history as the first child and youth speakers at the UN Forum on Business and Human Rights. The 2018 Forum brought together over 2,000 influencers and decision makers in Geneva.**

Sharing their stories as former child labourers in rural Guatemala, Olman and Marta called for increased support so that children and young people in farm communities can go to school and get job skills. They help to provide a sobering reality check about the difficulties still faced by millions of children today. Making this connection

between the realities in children’s lives and the UN system encourages recommendation and policies that can make a real difference.

The UN Forum on Business and Human Rights started in 2012. That same year, Olman was 11 years-old. He was already working alongside his family on a farm in San Jose de la Maquina, Guatemala. On the other side of town, Marta was home helping with family work. The closest school was too far away, down a dangerous road. Even if she could reach it, the fees were too high for her mother to pay.

The stories that Marta and Olman shared at the 2018 UN Forum, however, were ones of hope. Through the



Marta and Olman pose before they enter the UN for their sessions.



EEMPATA project, which began in 2015, Marta and Olman were able to go back to school, close to their homes and without paying fees. They are both excelling in high school and taking part in the first-ever professional internship programme for students in their community.

The EEMPATA model is replicable and focused on education and job skills training for rural communities. ECLT and our project partners, DNI Costa Rica, are working closely with the Government of Guatemala to explore how the model can be used as a blue print to improve the lives of children throughout Guatemala and beyond.

## Collaboration against child labour

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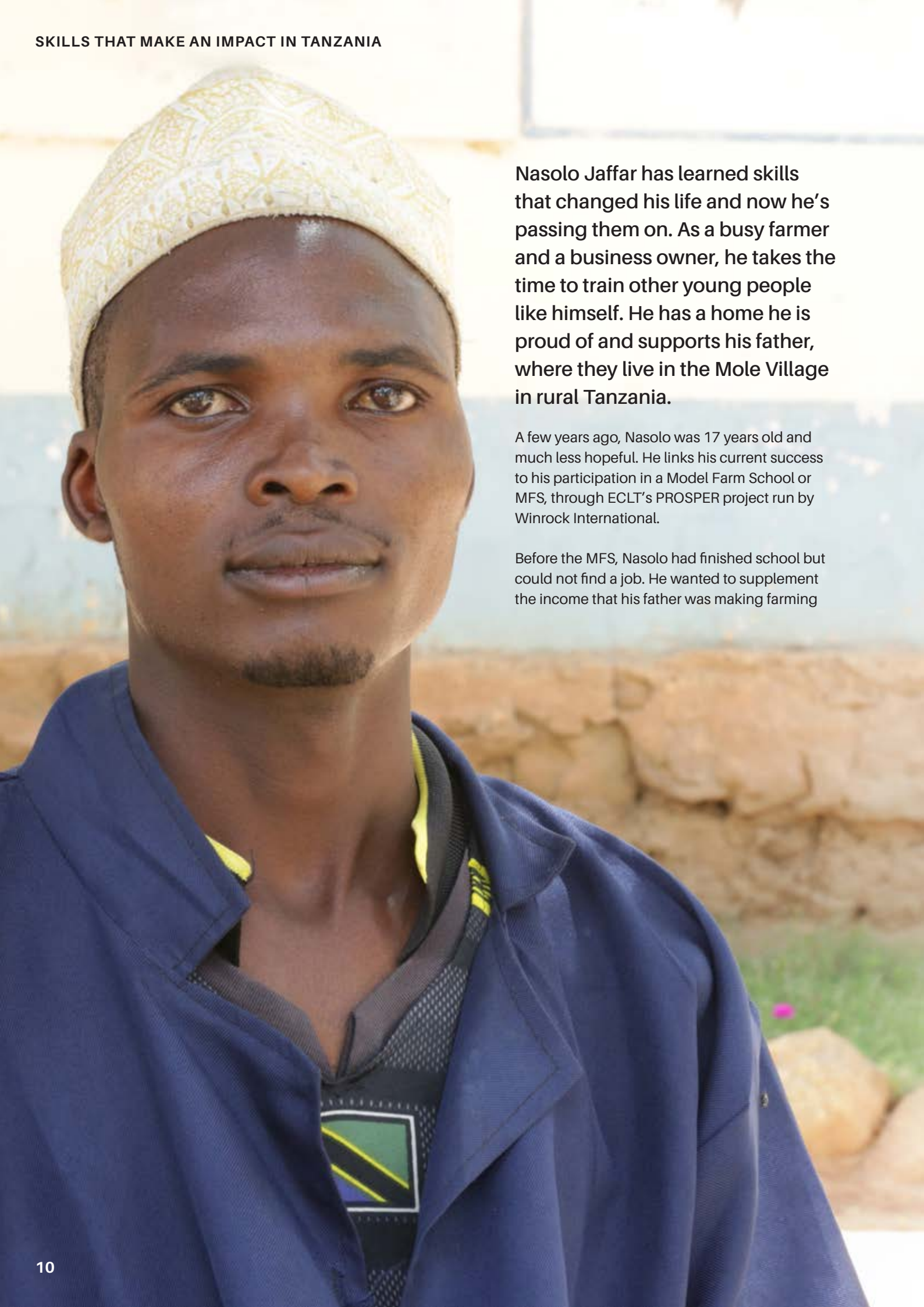
**4 Memoranda of Understanding (MoUs)** with Governments to strengthen work and policies against child labour.

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**1,000 stakeholders** from governments, unions, private sector and communities gathered to discuss collaborative solutions.

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**500k people** learned and shared about hazardous child labour on World Day against Child Labour.



Nasolo Jaffar has learned skills that changed his life and now he's passing them on. As a busy farmer and a business owner, he takes the time to train other young people like himself. He has a home he is proud of and supports his father, where they live in the Mole Village in rural Tanzania.

A few years ago, Nasolo was 17 years old and much less hopeful. He links his current success to his participation in a Model Farm School or MFS, through ECLT's PROSPER project run by Winrock International.

Before the MFS, Nasolo had finished school but could not find a job. He wanted to supplement the income that his father was making farming

tobacco and subsistence crops. Nasolo jumped on the opportunity to join the Model Farm School, where he learned better, safer farming methods, techniques to grow a variety of crops, and business skills. In his very first harvest, he earned enough money to buy a plot of land for his new house.

Since graduation, Nasolo is a successful farmer and has become a trainer, teaching other young people the skills he learned. He has invested in more crops, as well as goats, and opened the only barbershop in Mole, diversifying his income further.

Now, income from the farm, goats and barbershop mean that Nasolo has enough money to support himself and his family all year round, not just at harvest time. He added that crop yields have been affected by changes in the climate. Having other sources of income means that he is able to save and respond to economic shocks such as poor harvests, illness or natural disasters.

**“ My life is better since joining the PROSPER project. After secondary school I joined the Model Farm School and earned enough money to set up a barbershop. Now I can afford a house for my family with a steel (waterproof) roof.”**

Nasolo, Model Farm School graduate

## Fighting child labour in Tanzania

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**10 Model Farm Schools** supported youth like Nasolo to farm better and start businesses.

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**265+ children** were supported to get out of “worst forms of child labour”.

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**160+ scholarships** were given so young learners have a chance at a brighter future.

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**100+ farmers** gained access to new resources for safer farming in partnership with 2 companies.

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Working directly with children, farmers and families in **3 districts**.

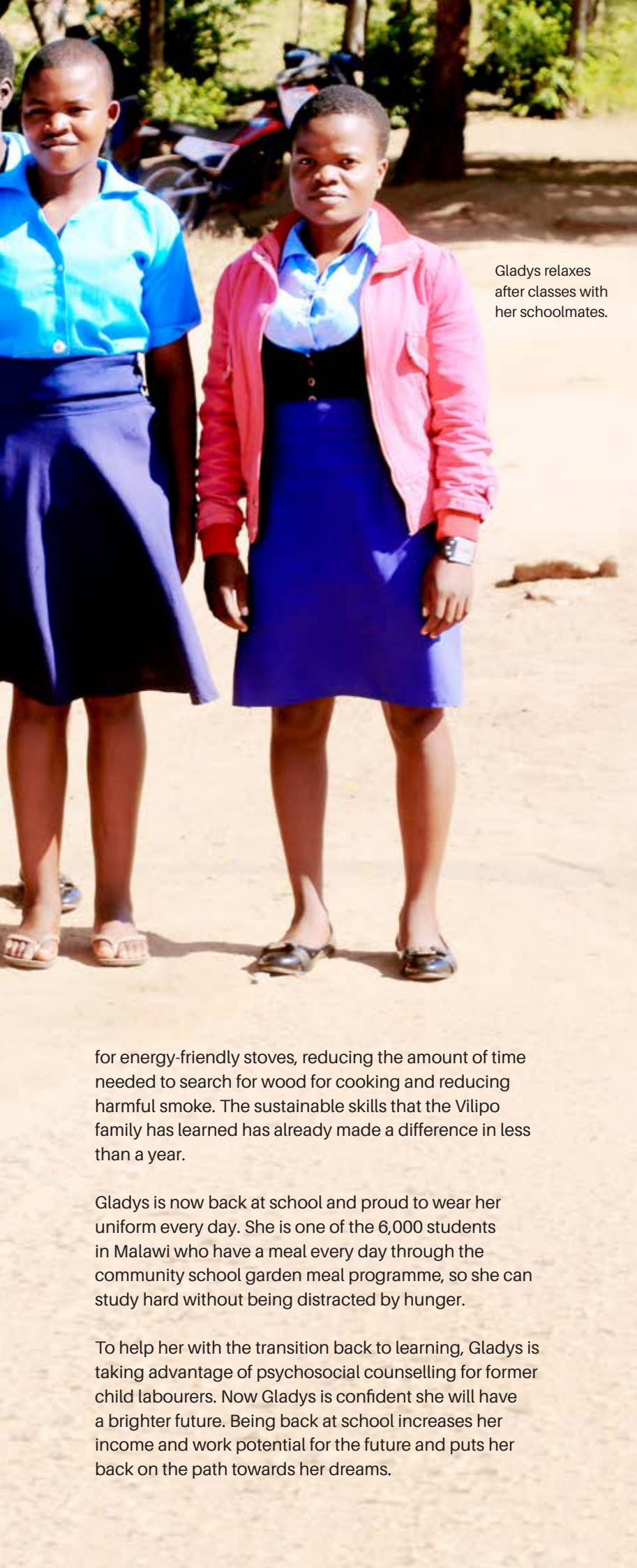


“ My dreams were shattered but now I see a bright future for myself. **I will become what I have always wanted to be: an educated woman.**”

Gladys Vilipo, secondary student

Gladys Vilipo is reaching for her dreams now that she is back at school. She said that her life has really changed compared to when she had dropped out to help provide for her family. Local community support has made a world of difference for Gladys and her family.

A community “Mothers Group”, brought together by ECLT’s CLEAR project, heard about Gladys’s situation and reached out to her family to see how to support them. They encouraged Gladys’s parents to join a Village Savings and Loan Group to access money, save and build income skills. The family also joined a group



Gladys relaxes after classes with her schoolmates.

for energy-friendly stoves, reducing the amount of time needed to search for wood for cooking and reducing harmful smoke. The sustainable skills that the Vilipo family has learned has already made a difference in less than a year.

Gladys is now back at school and proud to wear her uniform every day. She is one of the 6,000 students in Malawi who have a meal every day through the community school garden meal programme, so she can study hard without being distracted by hunger.

To help her with the transition back to learning, Gladys is taking advantage of psychosocial counselling for former child labourers. Now Gladys is confident she will have a brighter future. Being back at school increases her income and work potential for the future and puts her back on the path towards her dreams.

## Fighting child labour in Malawi

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**9,000+** learners improved reading and math skills at 145 Literacy and Numeracy boost centres.

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**2,100+** farmers and young people learned about hazardous labour and making farms safer places.

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**2,700+** members of savings and loans groups pooled their money, learned business skills and improved their financial situations.

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**10,000+** community members benefited from improvements in school facilities, teacher housing, bridges, and water pumps.

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**Malawi National Action Plan** against child labour was supported by CLEAR, for coordinated action against child labour across the country.



**“ Without school feeding,  
I would be dozing in class.**

It is hard to concentrate  
and solve a maths problems  
when you are hungry.”

A student from Tontema Primary school  
shared why school lunches are important.



“**Meals for students is a great achievement.** Attendance has become more regular - no more cutting classes.”



Deputy Head Teacher  
Service Dramadri

A few years ago, Deputy Head Teacher, Service Dramadri, was facing a problem at Tontema Primary school in western Uganda. His students were hungry at school. It was hard for them to concentrate and many would miss classes.

*“Children used to bring food for (lunch) at school, but some parents couldn’t afford this, sending empty containers. As a school, we mobilised parent contributions so that every child can have a proper, hot meal at school,”* said Service.

Through the REALISE project, ECLT and local partner UWESO supported the community to plant “school gardens” 4 acres of maize and beans, as well as cooking equipment to use for mid-day meals for students and teachers. The gardens are sustainable and taken care of by parents, many of whom also contribute extra food so that every student has a clean, hot meal all term.

Service is optimistic for the future of the Tontema school. *“Performance has improved as a result of the school meals programme, which we can see through over the past year’s results. Before a majority of students failed their final primary school exams, but last year 95% of our students passed.”*

## Simple, sustainable solutions supporting education

**7’000+** children received school meals, so they can concentrate on their studies with a full stomach.

**12** schools with school gardens cared for by local parents for a sustainable source of food in Uganda and Malawi.

**40 minutes** is the average “school garden agricultural skills lesson” for positive transmission of local knowledge.

**4 local crops** corn, beans, potatoes and cassava, are the base for nutritious school lunches.



**“ I call upon everyone out there to not only support themselves but others in need as well.”**

Catherine Icumar, Village Savings and Loans Trainer

Catherine Icumar is a changemaker. She wants to make a difference in her community, and she is using her training on savings and loans methodology to do just that.

Village Savings and Loans Associations (VSLAs) are groups where community members - especially women - can come together to learn how to save money, make loans and manage their money. They fill a crucial role for many farmers and families who do not have access to banks.

Catherine learned about savings and loans associations as part of her job as a leaf technician. She attended a training for technicians working directly with farmers that grow tobacco and was sponsored by ECLT's REALISE project, run by UWESO. Catherine participates in a savings group herself and she says feels confident with her new financial literacy. *"This has given me a new level of life."*

Coordinating savings and loans groups for farmers, Catherine sees that they are more stable, that they can meet the needs of their families, and that they feel like part of a community. Farmers in the groups are investing in their farms and pooling money together to hire workers when they need support, rather than resorting to child labour.

With the money management skills she learned, Catherine is able to invest in a passion she shares with her mother: a health clinic providing immunization, first aid and other services to vulnerable community members, especially children. Catherine is living proof that connecting passionate people with skills training can have a positive ripple effect throughout entire communities.





Women say that being part of savings and loans groups gives them confidence and financial independence.

## Fighting Child Labour in Uganda

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**1,000+** students went to class full after a meal provided from 6 sustainable school gardens.

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**240** solar lamps lit up homes for children to do homework in the evening.

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**300+** tobacco farmers started the newest savings and loans groups, joining thousands of members saving since 2013.

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**Hoima District Action Plan** supported for better use of resources and skills against child labour across the district.

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**Uganda National Action Plan** against child labour was supported by REALISE, to coordinate action against child labour across the country.

**“Thanks to my internship, I feel more confident. I am much less worried about looking for a job.”**

Roberto (mid-left) gives a presentation with his classmates.

Roberto Mendez’s new-found confidence is contagious, but confidence is not one of the skills he was expecting to learn through an internship. In October 2018, Roberto started a month-long internship, where he learned about the work of the ministry, as well as practical, everyday office skills, like using a computer and writing emails.

Roberto, who is in his 4th year of secondary school, confided that at first he was nervous. The work was a little complicated since he had never had to do professional tasks. But things got better quickly. *“I learned more each day. My co-workers saw how interested I was, so it worked out really well.”*



Roberto was one of 23 student interns from La Maquina, Guatemala, where ECLT has worked with DNI Costa Rica to develop and launch a “rural employment training model”. A main priority is making sure that students in rural schools graduate with the skills they need to find jobs in their communities. In 2018, 12 organisations offered internships, including the Ministry of Labour, banks, renewable energy companies, the Chamber of Commerce and business centres, to name just a few.

Roberto is already looking forward to his next chance to participate in another internship next fall. As the employment training model is fine-tuned, plans are already in action to make it replicable for other communities – ensuring that more young people come out of school with the skills they need for a bright future.



## Fighting Child Labour in Guatemala

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**100%** of students in the EEMPATA project passed on to the next grade at school.

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**23** students completed the first-ever professional internship programme in the La Maquina area.

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**12** companies and organisations, including the Ministry of Labour, hosted interns.

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**Increased sustainability for improved education** was secured through an agreement with the Ministry of Labour.

# Accounts

The management financial information presented below is derived from the financial statutory accounts audited by the Foundation's instructed auditors, Berney & Associés SA. The currency used is US Dollars (USD).

## 2018 Balance Sheet

### ASSETS

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Treasury	4,735,593
Debtors	175,954
Non-Current Assets	112,975
<b>TOTAL</b>	<b>5,024,522</b>

### LIABILITIES & CAPITAL

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#### SHORT TERM

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Payables	865,296
Provision for future projects	3,001,000
Accrued expenses & Deferred Income	529,665
<b>SUB TOTAL</b>	<b>4,395,961</b>

#### CAPITAL & RESERVE FUNDS

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Foundation Capital	53,144
Additional Capital Contributions	127,546
Brought Forward as at 1.1.2018	444,586
Result of exercise	3,286
<b>SUB TOTAL</b>	<b>628,562</b>
<b>TOTAL</b>	<b>5,024,522</b>

## 2018 Income and Expenditure

### INCOME

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Donor contributions	5,778,606
Bank interest and other receipts	18,483
<b>SUB TOTAL</b>	<b>5,797,089</b>

### EXPENSES

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Programme: In-Country Programmes	2,490,823
Global Advocacy and Research	906,180
Administration	1,864,598
Financial Adjustments	532,202
<b>TOTAL</b>	<b>5,261,601</b>
<b>(Deficit)/Surplus for the period</b>	<b>3,286</b>

# The ECLT Foundation

## ECLT Staff Members

**David Hammond**  
Executive Director

**Chris Burton**  
Head of Operations

**Irena Manola**  
**Gosha Stehlé**  
Operations Associates

**Barbara Herentrey**  
Director, Human Resources

**Innocent Mugwagwa**  
Senior Programme Manager

**Karima Jambulatova**  
Programme Manager

**Stephanie Garde**  
Project Coordinator

**Melanie Glodkiewicz**  
Intern, Programmes

**Nicholas McCoy**  
Senior Policy and  
Advocacy Officer

**Laura Collier**  
**Jean-Baptiste Delaugerre**  
(until March)  
Communications and  
Advocacy Coordinators

**Cleo Wright**  
Intern, Communications

## Non-executive Advisors

International Labour  
Organization (ILO)

## Board Members

**Antonio Abrunhosa**, President  
**Mercedes Vazquez**  
International Tobacco Growers  
Association

**Kirsty Green-Mann**, Vice-President  
(until April)

**Surinder Sond**  
Imperial Brands

**Mike Ligon**  
ECLT Vice-President (from April)  
Universal Leaf Tobacco

**Marcus McKay**, Treasurer (until April)  
**Matthew Wilde**  
Contraf-Nicotex-Tobacco GMBH

**Simon Green**, Treasurer (from April)  
Alliance One International Inc.

**Miguel Coleta**  
**Mauro Gonzalez**  
Philip Morris International

**Jennie Galbraith**  
British American Tobacco

**Kazim Gürel**  
Sunel Ticaret Turk A.S

**Emmett Harrison**  
Swedish Match

**Barbara Martellini**  
Ultoco Services

**Elaine McKay**  
Japan Tobacco International  
and Japan Tobacco Inc.

**Linda McMurtry**  
Hail & Cotton Inc.

**Glyn Morgan**  
Premium Tobacco

**Mette Valentin**  
Scandinavian Tobacco Group

## Implementing Partners

**Guatemala**  
Defensa de Ninas y Ninos  
Internacional (DNI Costa Rica)

**Indonesia**  
LPKP  
SANTAI

**Mozambique**  
iDE International Development  
Enterprises

**Malawi**  
Total Land Care  
YONECO  
CRECCOM

**Tanzania**  
Winrock International  
TDFT  
TAWLAE

**Uganda**  
UWESO

## External Evaluators

IMPAQ International

COWI

## External Auditors

Berney Associés



## The ECLT Foundation

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**Transparency**  
**Accountability**  
**Integrity**  
**Sustainability**

[www.eclt.org](http://www.eclt.org)